



HAVE ACCESS TO THE BEST SALES TOOLS & APPS

IG Custom Agents Portal

Every Ironton Global agent receives their own account with our newly built custom agents portal. Never worry about not being prepared ever again. Using any mobile device you will be able to always access your files for meeting with a customer wherever you are.

IG Mobile Communicator

Get on board with the IG Mobile Communicator. This app allows you to record calls, video chat and much more from any mobile device, anywhere, anytime!



Ironton Global
Cloud communication: reliable, simple & affordable

BECOME AN AGENT FOR ONE OF THE MOST PROGRESSIVE AND FEATURE RICH COMMUNICATIONS PROVIDER IN THE COUNTRY AND EARN SUPERB RECURRING COMMISSIONS

Ironton Global

4242 Mauch Chunk Road
Coplay, PA 18037-9608

P: 1 855 .226 .0530

E: sales@irontonglobal.com

www.irontonglobal.com



Advantages of becoming an Ironton Global Agent

WHAT WE DO

An Agent is an independent Ironton Global sales agent that sells the Ironton Global products and services to their own customers, and collects the signed quote for submission to Ironton Global. An agent, in contrast to a referral agent, is also responsible for collecting from the customer all of the associated and required documentation for provisioning the services, and submitting the entire order to the Ironton Global Channel Manager.

The Agent works with the Channel Manager, who will make certain that the agent understands the Ironton Global products and services. This can include communications with the Agent and potential customers through conference calls, in-person meetings or webinars, as needed. The Channel Manager will help resolve any service issues that arise, and assist with the development of the business relationship. The Channel Manager will be responsible for submission of all Agent orders to an Ironton Global Customer Service Manager. Agent is responsible for ensuring that a service deployment survey is completed and returned to the CSM.

AGENT BENEFITS

- One of the most reliable ITSPs in the country with extremely high uptimes
- Sharply focused on VARs, with Agent and Master Agent programs available
- 105 years of history full of innovations and customer service
- Best voice quality with auto compression and auto codecs
- The best agent program in the country – no quotas, no minimums, no fees
- Dedicated channel managers who will assist with quoting anytime
- 24x7x365 LIVE technical support for agents and for end users
- Free LIVE sales and technical training
- One of the most generous commission programs in the country
- Simple to enroll – takes less than 10 minutes
- Buy 1 SIP trunk, receive 2 inbound and 1 outbound call paths
- Unlimited call path SIP trunks starting at \$65/Mo
- Unlimited U.S. calling for \$24/Mo. – includes DID, E911 and 411
- Continental and International unlimited plans starting at \$32/Mo.
- Fail-over included
- It takes one minute to do any proposal. Yes, it is THAT easy
- More features than you can imagine are built-in and ready to be implemented
- All the phones will come pre-provisioned and ready to be plugged into your client's network
- There is NOTHING for you to install – just plug it in the Ethernet and spend 10 minutes with the users training them.
- WE do Tech support to the customer 24x7x365 LIVE and it costs you ZERO

- YOU have ZERO risk – no A/R headaches
- And... drum roll... NO INVENTORY to carry.
- Easy to demo – Easy to close – client does not have a ton of equipment. Just phones

WEEKLY WEBINARS

Want to become an agent? Every week, Ironton Global has a webinar on Wednesdays to learn about our company products, services and why one should become an agent for Ironton Global along with the generous benefits that we provide all of our agents.

ALL WEBINARS START AT 1:00PM CENTRAL

To register for a webinar please visit us at www.irontonglobal.com/agents



Ironton Global

FOR MORE INFO

CALL US AT 855-226-0530 or
Email us at sales@irontonglobal.com
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